

# SUBJECT: English

Class: XII

Sr.No	Month	No.of Worki ng Days	No. & Name of the Chapter / Lesson	Content / Sub Topics	Experiments / Activities
1	APRIL	23	FLAMINGO 1.The Last Lesson 2.Lost Spring 3.My mother at sixty six WRITING SKILL 1. Note Making 2. Notice VISTAS 1.The Tiger King	Infringement on the rights of people to speak a language of their choice. Prussia conquering two districts of France. Lost Childhood: Lives of two children living in slums, Negligence of authorities. Kamala Das' fear of her mother getting old , frustration Essentials of note making Essentials of notice	Assignment on linguistic human rights. Right to Education of children Exercise for Note Making Questions to write notices Project on conservation of tigers
2	JUNE	23	VISTAS 1. The Enemy FLAMINGO 1.An Elementary Classroom in a Slum 2.Deep Water	A Japanese Doctor Saving the life of an American soldier Who is his enemy during the second world war Stephen Spender describing the plights of slum children Douglas learning swimming. His initial fear of water . How he overcame it. Author exhorting people to introspect about their lives	To Read on Matters that lead to the involvement of America in the second world war Write a note on Auto biography

			3. Keeping quiet	How to Write Report	Exercise on report writing
					Exercise on various ads
3	JULY	25	VISTAS 1. Should wizard Hit Mommy	A girl's dissatisfaction with the ending of story as narrated by her father	
			WRITING SKILL Report Writing		
			Advertisement		Draft variety of advertisements to suit different occasions.
			The Third Level	Charlie's belief in three levels in New York instead of the two.	
			Journey to the end of the earth	Experience of the writer in Antarctic. To find earth's present , past and future.	.A video show on Antarctica.
4	AUGUST	16			
			FLAMINGO 1.The Rattrap	A tramp's Philosophy of life. Becomes good human when love and compassion are shown by the daughter of Iron Master.	A discussion on parental dominance on children.
			2.A Thing of Beauty	Keat's view on things of beauty: sun, moon stars etc	Write the biography of Keats
			WRITING SKILL Formal Invitation & replies A Road side stand	A poem by Robert frost. Sympathising with the deprived sections of humanity	Exercise on invitation

5	SEPTEMBER	22	VISTAS 1. On the Face of it Writing Skill 1. Article writing	A boy's perception of the world is changed by an old man. Both of them have deformities. Essentials of Article Writing	Exercise on article Writing
			FLAMINGO Aunt Jennifer's Tigers	Expresses the constraints of a married life, a woman experiences.	To study the effects of repeated sound and colour in the poem
			Vistas	A child's obsession of hearing stories and the curiosity shown by the child to raise question.	Students to explain each section.
			Indigo	An excerpt from The Life of Mahatma Gandhi.	Read the book Freedom at Midnight By Collins &Lapiere
			Poets and Pancakes	A writer's Recount of his experience in working in Gemini Studios in Madras.	
6	OCTOBER	13	Writing Skill Speech Writing Article FLAMINGO	Essentials of speech Writing Essentials of speech Writing	Topics to write speech and article
			Going Places The Intewrview	Deals with the theme of adolescent fantasising and hero worship An excerpt from the writer's introduction to the Penguin book of introduction.	

7	NOVEMBER	13	VISTAS 1.Evan Tries an O Level	Deals with the theme of adolescent fantasising and hero worship	
			2.Memories of Childhood	Education of criminals in jails. Soft corner shown by authorities to the inmates in jail.	Make a survey on jail reforms
			a. The Cutting of my Lovely Hair		
			b. We too are Human beings	Autobiographical episode of two women from marginalized communities. Childhood memories	
			Debate	Essentials of debate	A debate on a topic
8	DECEMBER	24	Revision Writing Skill	Advertisement, debate, speech, report Poster Notice	Previous years Q. paper solving
			Flamingo	The last Lesson; The lost spring, The Deep Water, The Rattrap, Indigo, Going Places.	Probable Questions
			Vistas	My Mother at Sixty Six, An Elementary School ,Keeping Quiet, A Thing of Beauty, Aunt Jennifer's Tigers	Probable questions
			The invisible Man	The Tiger King, The Enemy, On the Face of It,	Value based questions
				Themes, character sketch	
9	JANUARY	19	Workbook completion of all chapters	All the lessons from Flamingo, Vistas & Invisible Man	Students to complete workbook.
10	FEBRUARY	22	REVISION	All the Chapters	



### SUBJECT: Psychology (037)

Class: XII

Sr. No.	Month	No. of Working Days (102)	No. & Name of the Chapter / Lesson	Content / Sub Topics	Experiments / Activities
1.	April	23	1.Variations in Psychological Attributes 2. Self and Personality	<ul> <li>Introduction</li> <li>Individual Differences in human Functioning,</li> <li>Assessment of Psychological Attributes.</li> <li>Intelligence,</li> <li>Theory of intelligence,</li> <li>Individual differences in intelligence,</li> <li>Culture and intelligence.</li> <li>Emotional Intelligence</li> <li>Special Abilities</li> <li>Creativity</li> <li>Introduction,</li> <li>Self and Personality,</li> <li>Concept of Self,</li> <li>Concept of Self.</li> <li>Culture and self.</li> <li>Concept of personality &amp; major approaches to the study of personality,</li> <li>Assessment of Personality</li> </ul>	Practical 1
2.	June	22	3. Meeting Life Challenges	<ul> <li>Introduction,</li> <li>Nature Types and Sources of stress,</li> <li>Effects of Stress on Psychological functioning and Health</li> <li>Coping with stress</li> <li>Promoting positive health and well being</li> <li>Introduction,</li> </ul>	Illustration of Case Study.
			4. Psychological Disorders	<ul> <li>Infroduction,</li> <li>Concept of Abnormality and Psychological disorders.</li> <li>Historical Background</li> <li>Classification of Psychological disorders</li> <li>Factors underlying abnormal behavior</li> </ul>	Practical 2

3	July	25	4.Psychological Disorders (Continued) 5. Therapeutic Approaches	<ul> <li>Major Psychological disorders         <ul> <li>Anxiety Disorders</li> <li>Obsessive – Compulsive and Related Disorder</li> <li>Trauma – and Stressor –Related Disorder</li> <li>Somatic Symptoms and Related disorders</li> <li>Dissociative Disorders</li> <li>Depressive Disorder</li> <li>Bipolar and Related Disorders</li> <li>Schizophrenia Spectrum and other Psychotic Disorders</li> <li>Neurodevelopmental Disorders</li> <li>Disruptive, Impulse-Control and Conduct Disorders</li> <li>Substance related and addictive Disorder</li> <li>Nature and Process of Psychotherapy</li> <li>Type of Therapies</li> <li>Rehabilitation of Mentally ill</li> </ul> </li> </ul>	Practical 3 Case Study project.
4	August	16	6. Attitude and Social cognition	<ul> <li>Introduction</li> <li>Explaining Social behaviour</li> <li>Nature and components of attitude</li> <li>Attitude Formation and Change</li> <li>Prejudice and Discrimination</li> <li>Strategies for handling prejudice</li> <li>Social cognition, Schemas and Stereotypes</li> <li>Impression Formation and Explaining</li> <li>Behaviour of Others through attributes</li> </ul>	Practical 4

				<ul> <li>Pro-Social behaviour</li> </ul>	
5	September	22	8. Psychology and Life	<ul> <li>Introduction</li> <li>Human-environment relationship</li> <li>Environmental effect on human-behaviour</li> <li>Promoting pro-environmental behaviour</li> <li>Psychology and social concerns</li> </ul>	Case Study, Project File
6	October	18	9. Developing Psychological Skills	<ul> <li>Introduction</li> <li>Developing as an effective psychologist</li> <li>General skills</li> <li>Observational skills</li> <li>Specific skills</li> <li>Interviewing skills</li> </ul>	Practical 5 Case Studies
			7. Social influence and Group Processes	<ul> <li>Counselling skills</li> <li>Introduction</li> <li>Nature &amp; formation of groups</li> <li>Type of groups</li> </ul>	
7	November	17	7. Social influence and Group	<ul> <li>Influence of group on individual behaviour</li> <li>Conformity, compliance and obedience</li> <li>Cooperation and Competition</li> </ul>	Videos Related to Obedience and conformity.
			Processes ((Continued))	<ul><li>Social identity</li><li>Inter-group conflict</li></ul>	Milgram's Experiment.
				Conflict-resolution strategies	Journal completion
8	December	24	Revision	Revision of the complete course MockPracticals1 Mock Practicals 2	Conduction and Report writing

9	January	19	Revision	<ul> <li>Chapter wise class test</li> <li>Paper solving</li> </ul>	
10	February	22		Practicals	

Name of the Teacher: Ms.Kalpana



#### SUBJECT: POLITICAL SCIENCE

Class: XII

Sr.No	Month	No.of Working Days	No. & Name of the Chapter / Lesson	Content / Sub Topics	Experiments / Activities
			1.Cold War Era	<ul> <li>Emergence of two power blocs after the second world war</li> <li>Challenges to Bipolarity: on Aligned Movement</li> <li>Quest for new international economic order</li> <li>India and the cold war</li> </ul>	Group discussion
1	April	23	1.Challenges of Nation-Building	<ul> <li>Nehru approach to nation-building; legacy of partition</li> <li>Challenge of 'refugee' resettlement, the Kashmir problem.</li> <li>Organization and reorganization of state; political conflicts</li> <li>over language.</li> </ul>	Documentary- Partition the day India burned
			2.Era of one party Dominance	<ul> <li>First three general election</li> <li>Nature of congress dominance at the at the national level</li> <li>Uneven dominance at the state level</li> <li>Tolerence and Management</li> </ul>	Discussion on one party dominance
2	June	22	2.The End of Bipolarity 3.Politics of plane Development	<ul> <li>New entities in world politics</li> <li>Introduction of democratic and capitalism India's relation with Russia and other post-communist</li> <li>Five year plans</li> <li>Expansion of state sector and the rise of new economic interest</li> <li>Famine and suspension of five year plane</li> <li>Green revolution and its political fallouts</li> </ul>	Group Discussion

			4.India's External relations	<ul> <li>Nehru's foreign policy</li> <li>Sino-Indian war of 1962</li> <li>Indo-pak war of 1965 and 1967</li> <li>India's nuclear programme and shifting alliance in world politics</li> </ul>	Debate on Nehru's policies
			3.US Hegemony in World Politics	<ul> <li>Countries Growth of unilateralism</li> <li>Challenge to the US in economy and ideology.</li> <li>India's relationship with the USA</li> <li>India's position in the restructured UN</li> </ul>	Documentary – Zero dark thirty
3	July	25	4. Alternative Centers of Powers	<ul> <li>Rise of China as an economic power</li> <li>Creation and expansion of EU and ASEAN</li> <li>India's changing relation with China</li> </ul>	Group discussion
			5Challenges to and the restoration of the congress system	<ul> <li>Political succession after Nehru</li> <li>Non – congressism and electoral upset of 1965 and 1971</li> <li>Congress split and reconstitution</li> <li>Congress victory in 1971 election Politics of 'garibi hatao'</li> </ul>	Class discussion on Indira Gandhi as dictator
4	August	16	5.Contemporary South Asia 6.International Organization	<ul> <li>Democratization and its reveal in Pakistan and Nepal</li> <li>Ethnic conflict in Sri Lanka</li> <li>Impact of economic globalization on the region</li> <li>Conflicts and efforts for the peace in South Asia</li> <li>India's relation with its neighbor's</li> <li>Restructuring and the future of the UN.</li> <li>Rise of new international actors: New international economic organization, NGOs.</li> <li>How democratic and accountable are the new institutions of global governance?</li> </ul>	Group Discussion Power point presentation

			6.The crises of Democratic order	<ul> <li>Background to emergency</li> <li>Gujarat and Bihar movements</li> <li>Conflict with judiciary</li> <li>Declaration of Emergency</li> <li>Consequences of Emergency</li> <li>Lessons of the Emergency</li> </ul>	Group Discussion
5	September	22	7.Security in Contemporary World 7.Rise of popular Movements	<ul> <li>What is Security</li> <li>Traditional notions of Security</li> <li>Non Traditional Notions of security</li> <li>New sources of Threat</li> <li>Nature of popular Movements</li> <li>Chipko Movements</li> <li>Non Party Movements</li> <li>Debate and struggles</li> <li>Lessons from Popular Movements</li> </ul>	Documentary on worldwide Terrorism Short Movie on Narmada Bachao Andolan
			8. Environment and Natural Resources	<ul> <li>Environmental concerns in Globe</li> <li>The protection of Global Commons</li> <li>Common but differentiated Responsibilities</li> <li>India's stand on Environmental Issues</li> </ul>	Group discussion
6	October	18	8.Regional aspirations	<ul> <li>Rise of parties</li> <li>Punjab crisis and the anti-Sikh riots of 1984.</li> <li>The Kashmir situation.</li> <li>Challenges and responses in the North east</li> </ul>	Group discussion

7	November	17	9.Recent developments in Indian politics 9.Globalisation	<ul> <li>Participatory upsurge in 1990s</li> <li>Rise of the JD and BJP.</li> <li>Increasing role of regional parties and coalition politics</li> <li>NDA,UPA-1 and UPA-2 Government</li> <li>Economic, cultural and political manifestations</li> <li>Debates on the nature of consequences of globalization</li> <li>Anti-globalization movements.</li> <li>India as an arena of globalization and struggle against it.</li> </ul>	Group discussion Group discussion
	December	23		Revision	
	Jan	19		Revision	
	Feb	21		Revision	

Name of the Teacher:



# Subject: Applied Art / Commercial Art (052)

Class: 12<sup>th</sup> Humanities

Sr. No.	Month	No. of working days	No. & Name of the chapter/Lesson	Contents/Sub-topics	Activities
1	April	23	Chapter 1: Art & Culture Chapter 2: Origin & Development of paintings in India	<ul> <li>Introduction</li> <li>Six limbs of Indian style of paintings (SADANGA)</li> <li>Beginning of Indian miniature paintings</li> <li>Jain School &amp; Pal School</li> </ul>	<ul> <li>Illustration in A4 size paper (30 X 22 cm)</li> <li>In Monochrome: <ul> <li>Friendship</li> <li>Mother &amp; Child</li> <li>Cobbler</li> <li>Barber</li> <li>Labour</li> </ul> </li> </ul>
2	June	22	Chapter 3: Rajasthani School of Miniature Painting	<ul> <li>Origin &amp; Development</li> <li>Sub-schools</li> <li>Characteristics</li> <li>Study of miniature paintings of Rajasthani School         <ol> <li>Maru Ragini</li> <li>Raja Aniruddha Singh Hara</li> <li>Chaugan players</li> <li>Krishna on swing</li> <li>Bharat meets Rama at Chitrakut</li> </ol> </li> </ul>	Illustration in A4 size paper (30 X 22 cm) in Multicolour: • Any three games • Seasons • Sports day • Cricket match
			Chapter 4: Pahari School of Miniature Painting	<ul> <li>Origin &amp; Development</li> <li>Sub-schools</li> <li>Characteristics</li> <li>Study of miniature paintings of Pahari School <ol> <li>Krishna with Gopis</li> <li>Nand, Yashoda &amp; Krishna with kinsmen going to Vrindavana</li> </ol> </li> </ul>	

Sr. No.	Month	No. of working days	No. & Name of the chapter/Lesson	Contents/Sub-topics	Activities
3	July	25	Chapter 5: Mughal School of Miniature Painting	<ul> <li>Origin &amp; Development</li> <li>Characteristics</li> <li>Persian Miniature</li> <li>Miniature during Humayun</li> <li>Miniature during Akbar</li> <li>Miniature during Shah-Jahan</li> <li>End of Mughal School of miniature paintings</li> <li>Study of Miniature Paintings of Mughal School         <ol> <li>Krishna lifting Mount Goverdhana</li> <li>Birth of Salim</li> <li>Falcon on a bird-rest</li> <li>Kabir &amp; Raidas</li> <li>Marriage procession of Dara Shikoh</li> </ol> </li> </ul>	Illustration in A4 size paper (30 X 22 cm) In Multicolour: • Holi • Diwali • Navratri • Any two dance forms
4	August	16	Chapter 6: Deccan School of Miniature Painting	<ul> <li>Origin &amp; Development</li> <li>It's different phases &amp; characteristics</li> <li>Study of Miniature Paintings of Deccani School         <ol> <li>Ragini Pat Hamshika</li> <li>Hazrat Nizamuddin Auliya &amp; Amir Khusro</li> <li>Chand Bibi playing polo</li> </ol> </li> </ul>	Poster in ½ imp size (15" X 22") in Multicolour: • Gujarat State Tourism • Dance festivals • Rann Mahotsav

Sr. No.	Month	No. of working days	No. & Name of the chapter/Lesson	Contents/Sub-topics	Activities
5	September	22	Chapter 7: Introduction to the Bengal School of Paintings	<ul> <li>Origin &amp; Development of Bengal school of paintings</li> <li>It's Characteristics</li> <li>Contribution of Indian artists in the struggle for national freedom movement         <ol> <li>Tiller of the soil by Nandlal Bose</li> </ol> </li> </ul>	<ul> <li>Poster in ½ imp size (15" X 22") in Multicolour: <ul> <li>Education to all</li> <li>Digital India</li> <li>Make in India</li> <li>Selfie with daughter</li> <li>Save Energy / Electricity</li> <li>Food Festival</li> </ul> </li> </ul>
			Chapter 8 & 9: Study & appreciation of paintings of the Bengal School	<ul> <li>Journey's End - Abanindranath Tagore</li> <li>Rasa-Lila - Kshitindranath Majumdar</li> <li>Radhika - M A R Chughtai</li> <li>Meghdoot - Ram Gopal Vijaywargiya</li> </ul>	
6	October	18	Chapter 10: Evolution of the Indian National Flag	Three phases of evolution of the flag& it's symbolic significance of forms & the colours	<ul> <li>Poster in ½ imp size (15" X 22") in</li> <li>Multicolour: <ul> <li>National &amp; International Summit</li> <li>No Tobacco Campaign</li> </ul> </li> </ul>
			Chapter 11 & 12: Modern Trends in Indian Art - Painting	<ul> <li>Study &amp; appreciation of the following works by modern Indian painters:</li> <li>Raja Ravi Verma – Rama Vanquishing the pride of the ocean</li> <li>Jamini Roy – Mother &amp; child</li> <li>Amrita Sher-gil – Haldi grinders</li> <li>M F Husain – Mother Teressa</li> <li>Kamalesh Dutt Pandey – The Vulture</li> </ul>	

Sr. No.	Month	No. of working days	No. & Name of the chapter/Lesson	Contents/Sub-topics	Activities
7	November	17	Chapter 13: Modern Trends in Indian Art – Graphic Prints	<ul> <li>Study &amp; appreciation of the following works by modern Indian graphic artists:</li> <li>Krishna Reddy - Whirlpool</li> <li>Somanth Hore - Children</li> <li>Jyoti Bhatt - Devi</li> <li>Anupam Sud – Of Walls</li> <li>K. Laxma Goud – Man, woman &amp; tree</li> </ul>	<ul> <li>Poster in ½ imp size (15" X 22") in Multicolour:</li> <li>Commercial products like tooth paste, Cosmetics, Hair oils etc. (At least three)</li> </ul>
			Chapter 14: Modern Trends in Indian Art – Sculpture	<ul> <li>D P Roychowdhury – Triumph of labour</li> <li>Ramkinker Vaij – Santhal family</li> <li>Amarnath Sehgal – Cries unheard</li> <li>P V Janakiram - Ganesha</li> <li>Aekka Yada Giri Rao - Chatturmukhi</li> </ul>	
8	December	24	Revision	All chapters	Poster making Continued
9	January	19	Revision	All chapters	Portfolio making
10	February	22	Revision, Practical Exam	All chapters	Portfolio making Continued

Name of the teacher: Santanu Nandan Dinda



# SUBJECT: PHYSICAL EDUCATION

Class:12

Sr.No	Month	No.of Working	No. & Name of the Chapter / Lesson	Content / Sub Topics	Activities
1	April	Days 23	I : Planning in Sports	<ul> <li>Meaning &amp; Objectives of Planning</li> <li>Various Committees &amp; Its Responsibilities</li> <li>Tournament – Knock-Out, League or Round Robin &amp; Combination</li> <li>Procedure to Draw Fixtures – Knock-Out (Bye &amp; Seeding) &amp; League (Staircase &amp; Cyclic)</li> <li>Intramural &amp; Extramural – Meaning, Objectives &amp; Its Significance</li> <li>Specific Sports Programme (Sports Day, Health Run, Run For Fun, Run For Specific Cause &amp;</li> <li>Run For Unity)</li> <li>Revision of chapter with Question and Answer session</li> </ul>	Practical planning of league system on Board and on ground practical of different tournament pattern
			III: Yoga & Lifestyle	<ul> <li>Asana as preventive measures</li> <li>Obesity: procedure, benefits &amp; contraindications for Vajrasana, Trikosana</li> <li>Diabetes: : procedure, benefits &amp; contraindications for bhujangasana, paschimottasana, pavanmuktasana</li> <li>Asthema: : procedure, benefits &amp; contraindications for Sukhasana, Chakrasana</li> <li>Hypertension: Tadasana, vajrasana, bhujangasana</li> <li>Backpain: Tadasana, vakrasana, shalabhasana</li> </ul>	Different asana practices

2	June	22	II : Sports and Nutrition	<ul> <li>Balanced Diet and Nutrition: Macro and Micro Nutrients</li> <li>Nutritive and Non-Nutritive Components of Diet</li> <li>Eating for Weight Control - A Healthy weight, The pitfalls of Dieting, food intolerance and food myths</li> </ul>	Sports Nutrition Quiz n showing video.
			V : Children & Women in Sports	<ul> <li>Motor development in children</li> <li>Factors affecting motor development</li> <li>Exercise Guidelines at different stages of growth &amp;development</li> <li>Common Postural Deformities - Knock Knee; Flat Foot; Round Shoulders; Lordosis, Kyphosis, Bow Legs and Scoliosis</li> <li>corrective measures for Postural Deformities</li> <li>Sports participation of women in India</li> <li>Special consideration (Menarch, Menstrual Disfunction)</li> <li>Female Athletes Triad (Anemia, Osteoporosis &amp;Amenoria)</li> </ul>	Making Charts on different postures. Showing Common Postural Deformities video.
3	July	25	VII: Physiology & injuries in Sports	<ul> <li>Physiological factor determining component of Physical Fitness</li> <li>Effect of exercise on Cardio Vascular System</li> <li>Effect of exercise on Respiratory System</li> <li>Effect of exercise on Muscular System</li> <li>Physiological changes due to ageing</li> <li>Sports injuries: Classification, Causes &amp; Prevention</li> <li>Management of Injuries:</li> <li>Soft Tissue Injuries:(Abrasion, Contusion, Laceration, Incision, Sprain &amp; Strain)</li> <li>Bone &amp; Joint Injuries: Dislocation, Fractures: Stress Fracture, Green Stick, Communated, Transverse Oblique &amp; Impacted</li> <li>First Aid – Aims &amp; Objectives</li> </ul>	Charts on different system of body and use of Bio lab for better understanding of body system and showing different system video.

4	August	16	VI: Test and Measurement in Sports	<ul> <li>Motor Fitness test</li> <li>General Motor Fitness – Barrow three item general motor ability</li> <li>Measurement of Cardio Vascular Fitness - Harward Step Test/Rockfort Test</li> <li>Rikli and Jones - Senior Citizen Fitness Test</li> <li>Chair Stand test for lower body strength</li> <li>Arm Curl test for upper body strength</li> <li>Chair Sit and Reach test for lower body flexibility</li> <li>Back Scratch test for upper body flexibility</li> <li>Eight Foot Up and Go test for agility</li> <li>Six minute walk test for Aerobic Endurance</li> </ul>	Practical of Motor Fitness Test
5	September	22	IV : Physical education & Sports for CWSN(Children with special need)	<ul> <li>Concept of Disability &amp; disorder</li> <li>Types of Disability, its causes &amp; nature</li> <li>Types of Disorder, its cause &amp; nature, Disability Etiquettes</li> <li>Advantage of physical activity for children with special needs</li> <li>Strategies to make physical Activity assessable for children with special need.</li> </ul>	
6	October	18	VIII. Biomechanics and Sports	<ul> <li>Meaning And Importance of Biomechanics in sports</li> <li>Newton law of motion &amp; its application in sports</li> <li>Types of movements(flexion, Extension, Adbuction, Adduction)</li> <li>Friction &amp; Sports</li> </ul>	Practical on different games And video
7	November	17	X. training in sports	<ul> <li>Strength-definition, types &amp;method</li> <li>Endurance- definition, types &amp;method</li> <li>Speed- definition, types &amp;method</li> <li>Flexibility- definition, types &amp;method</li> <li>Coordinative Abilities- definition and types</li> <li>Circuit Training – intro &amp; importance</li> </ul>	Practical on different games and exercise

			IX. Psychology & Sports	<ul> <li>Understanding Stress &amp; coping Strategies</li> <li>Personality; its definition &amp; types, - Trait &amp; Types &amp; big five theory</li> <li>Motivation, its types &amp; techniques</li> <li>Exercise Adherence; Reasons to Exercise, Benefits of Exercise         <ul> <li>Strategies for Enhancing Adherence to Exercise</li> <li>Meaning, concept &amp; types of Aggressions in Sports</li> </ul> </li> </ul>
8	December	24	Revision	
9	January	19	Revision	
10	February	22	Revision, board practical exam	
11	March	11	Revision	

Name of the Teacher : Rajesh Patel



SUBJECT: ENTREPRENEURSHIP (66)

Class: XII Com

Sr.No	Month	No.of Working Days	No. & Name of the Chapter / Lesson	Content / Sub Topics	Activities
1	April	23	L-2. Entrepreneurial Planning	Forms of business entities, creating of business plan, organizational plan, production plan, marketing plan and operational plan, financial marketing plan, Human resource planning, Formalities for starting a business.	Value based questions Case study and project work on Business Plan
2	June	22	L-1. Entrepreneurial Opportunity	Sensing Entrepreneurial Opportunities. Environment scanning. Problem Identification. Spotting trends. Creativity and Innovation. Selecting the right opportunity.	Conduct a survey on any particular problem and find a solution to that problem.
			L-3. Enterprise Marketing	Setting Goals, SMART Goals, Marketing and sales strategy. Branding- Business name, logo, tagline. Promotional strategy.	Value based questions Case study
3	July	25	L-3. Enterprise Marketing	Negotiation and its types. Customer relationship. Employee relationship and vendor management. Quality, timeliness and customer satisfaction. Business failure- reasons.	Value based questions Case study
4	August	16	L-4. Enterprise Growth Strategy.	Franchising and its types, advantages and disadvantages. Mergers and its different types. Acquisitions and its different types.	Visits any one Franchise in your nearby place
5	September	22	L-4. Enterprise Growth Strategy.	Value additions and moving up the value chain with Porters model. Reasons for failure in mergers and acquisitions.	Make a list of companies which have merged or acquisition.
			L-5. Business Arithmetic	Unit of sale, Unit cost and Unit price computation for single and multiple products. Importance and use of cash flow projections. Budgeting and managing the finances.	Value based questions Case study

6	October	13	L-5. Business Arithmetic	Break even analysis for single and multiple products. Computation of working capital. Inventory control and EOQ. Return on investment and Return on equity.	Project Work on Market survey Problem solving numerical on EOQ, ROI, ROE and BEP.
7	November	13	L-6. Resource Mobilization	Capital Markets, Angel Investor, Venture Capitalist. Stock Market and its functions. SEBI importance and its different functions. Specialized financial institutions and their functions: IDBI, SIDBI, ICICI, IFCI, NABARD, IIBI, SFC, TFCI, SIDC.	Find out 5 entrepreneurial ventures which have received financial assistance from Angel investors and Venture capitalist in India.
8	December	24	Revision, Project work and class test	Revision	Class test Chapter Wise. Problem solving on numerical.
9	January	19	Revision, class test and pre- board exam.	Revision	Class test Chapter Wise
10	February	22	Practical Exam and Revision	Practical Exam and Revision	Practical Exam and Revision

Name of the Teacher: PRABIR DAS